



## Intermac, Donatoni and Montresor Generate Crowds and Sales at Coverings 2018

Charlotte, North Carolina – Intermac, Donatoni and Montresor enjoyed a highly successful four-day show at Coverings 2018 last week in Atlanta!

Intermac's Master 38.3 CNC, Donatoni Jet 625 and Montresor's Vela 7.2 Edge Polisher were all under power on the show floor, and the industry recognized that Intermac now provides a one-stop shop for customers in the stone fabrication sector. With the addition of Donatoni and Montresor products, Intermac offers the most comprehensive product lineup in the industry. Customers are now able to work with one company for machinery and solutions to cover every part of the production process.

"Intermac provides a turnkey approach for customers wanting to seize the new opportunities available in 4.0 factories and the market recognizes and appreciates this," Intermac Vice President of Sales/Stone Division Michele Ragno said. "We were very pleased by the response from attendees at the show. They are recognizing that Intermac can meet all of their needs throughout the entire production process."

Show attendees also received a preview of SOPHIA, Intermac's new IoT and PARTS platforms. SOPHIA provides a comprehensive overview of specific machine performance features with remote diagnostics and updated production statistics. Additionally, a live demo of the new PARTS portal showed how customers now have the ability to purchase parts, check availability and track purchases online 24/7.

"Intermac's goal is to be a technological leader in machinery and also in services. We deliver interconnected equipment solutions and advanced services, such as the SOPHIA Parts Portal, that maximize efficiency and productivity to better serve our customers," said Intermac America & Canada Executive Vice President Niki Kaltsounis-Kampiziones.

Looking ahead, Intermac America & Canada will host the Summer 2018 Inside Intermac Event June 7-8 in Charlotte. Be sure to join us and experience the power of Intermac's Master 38.5 CNC and Montresor's Luna 7.4 Edge Polisher in the 23,000 sq ft Showroom on our Charlotte Campus.

For more information, email [marketing@intermacamerica.com](mailto:marketing@intermacamerica.com) or call 704.357.3131.

**BIESSE S.p.A.** – Biesse Group is a global leader in wood, glass, stone, plastic, and metal processing technology. It designs, manufactures and distributes machines, integrated systems and software for manufacturers of furniture, door/window frames and components for the construction, ship-building and aerospace industries. It invests on average 14 million Euro per year in R&D, boasting over 200 registered patents. It operates through 8 industrial sites, 34 branches and 300 agents and selected dealers, exporting 90% of its production. Its customers include some of the most prestigious names in Italian and international design. Founded in Pesaro in 1969, by Giancarlo Selci, the company has been listed on the Stock Exchange (STAR segment) since June 2001. It currently employs 4000 people around the world.  
[biessegroup.com](http://biessegroup.com)

**Intermac** is the Biesse Group division that manufactures and markets machines and systems for flat glass machining, and more generally, for the furniture, construction and automotive sectors. Through a vast and extensive distribution network of branches, dealers and agents, Intermac offers attentive, personalised assistance to customers, from pre-sales consultation to after-sales and spare parts services. The majority of the brand's manufacturing activities take place at the Intermac plants in Pesaro and Dongguan (in China), where the company's production area spans around 30,000 square metres, employing more than 300.  
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